



**ABOUT YOU**

Name \_\_\_\_\_ Job Title \_\_\_\_\_  
 Company \_\_\_\_\_  
 Business Address \_\_\_\_\_  
 City, State, Zip \_\_\_\_\_  
 Business Phone \_\_\_\_\_ Fax \_\_\_\_\_  
 E-mail \_\_\_\_\_ Web site \_\_\_\_\_ Chapter Greater St. Louis

**MEMBERSHIP DUES**

<b>Annual/Renewal National Dues</b> Choose One →	<b>SEE BACK FOR DESCRIPTION OF MEMBERSHIP CATEGORIES</b> <input type="checkbox"/> <b>At-Large Member:</b> \$195 new/\$175 renewal <input type="checkbox"/> <b>Established Business Owner:</b> \$200 new/\$150 renewal <input type="checkbox"/> <b>Emerging Business Owner:</b> \$150 new/\$125 renewal <input type="checkbox"/> <b>Sustaining Member:</b> \$350 new/\$325 renewal <input type="checkbox"/> <b>Supporting Member*:</b> \$200 new/\$175 renewal <input type="checkbox"/> <b>Student Member*:</b> \$150 new/\$125 renewal <input type="checkbox"/> <b>Retired Member*:</b> \$150 new/\$125 renewal <b>*Membership applications for Supporting, Student and Retired categories must be submitted to your local chapter for pre- approval.</b>	\$
<b>Annual Chapter Dues</b> Choose One →	<input type="checkbox"/> St. Louis Chapter Dues (see page 3 for categories/amounts) <i>NAWBO has chapters in more than 70 cities. If there is a chapter within 45 miles of your business, you must pay both chapter and national dues to be eligible for membership.</i>	\$
<b>Total Amount Enclosed (National Dues + Chapter Dues)</b>		\$

**METHOD OF PAYMENT**

Check # \_\_\_\_\_ (Payable to **NAWBO**; mail to: NAWBO- P.O. Box 826157, Philadelphia, PA 19182-6157) or ( fax to 202-403-3788)  
 Credit Card Payment     Visa     MasterCard     American Express  
 Account Number \_\_\_\_\_ Security Code \_\_\_\_\_ Exp. Date \_\_\_\_ / \_\_\_\_  
 Name as Appears on Card \_\_\_\_\_ Signature \_\_\_\_\_  
*By typing your name you are authorizing NAWBO to process your payment*

**PERSONAL DEMOGRAPHICS**

Personal demographics are collected for statistical purposes only and are confidential.

**Year of Birth** (YYYY) \_\_\_\_\_

**Race/Ethnicity**

<input type="checkbox"/> Black/African American	<input type="checkbox"/> Black/Hispanic Origin	<input type="checkbox"/> Native American/Alaskan	<input type="checkbox"/> Other race/Ethnicity
<input type="checkbox"/> Asian/Asian American	<input type="checkbox"/> Asian/Asian Indian	<input type="checkbox"/> White/Non-Hispanic	<input type="checkbox"/> No Answer
<input type="checkbox"/> White/Hispanic Origin	<input type="checkbox"/> White/Middle Eastern Origin	<input type="checkbox"/> Native Hawaiian/Pacific Islander	

**Disabled**     Yes     No

**Veteran**     Veteran     Non-Veteran     Service – Disabled Veteran     Member Reserve/National Guard

**Political Affiliation**     Republican     Democrat     Independent

**Education**     Post Graduate     4-year University/College     2-year University/College     High School

**BUSINESS DEMOGRAPHICS**

Business description, NAICS code, Entity Type, and Certifications Held are included in the NAWBO Member Directory. All other demographics are collected for statistical purposes only.

**Year Started/Acquired** (YYYY) \_\_\_\_\_

**Years in Business**     Less than one     1-4     5-9     10-14     15-24     25 or more

**Ownership Percentage**     Non-business owner

**Type of Entity**     Sole Proprietorship     Corporation     S Corp  
 Partnerships     Non-Profits     Other

<b>Certifications Held</b>	<input type="checkbox"/> No Certifications/Not Applicable	<input type="checkbox"/> WBE – certified by local government	<input type="checkbox"/> WBE – certified by state government
	<input type="checkbox"/> WBE – certified by NWBOC	<input type="checkbox"/> WBE – certified by WBENC	<input type="checkbox"/> WBE – certified by the SBA
	<input type="checkbox"/> MBE – certified by local government	<input type="checkbox"/> MBE – certified by state government	<input type="checkbox"/> Other
<b>Annual Revenue</b>	<input type="checkbox"/> Less than \$100,000	<input type="checkbox"/> \$100,000 to \$249,999	<input type="checkbox"/> \$250,000 to \$499,999
	<input type="checkbox"/> \$500,000 to \$1 million	<input type="checkbox"/> \$1 million to \$3 million	<input type="checkbox"/> \$3 million to \$5 million
	<input type="checkbox"/> \$5 million to \$10 million	<input type="checkbox"/> More than \$10 million	

<b>Number of F/T Employees</b>	<input type="checkbox"/> None	<input type="checkbox"/> 1-4	<input type="checkbox"/> 5-9	<input type="checkbox"/> 10-19	<input type="checkbox"/> 20-49	<input type="checkbox"/> 50-99	<input type="checkbox"/> 100-249	<input type="checkbox"/> 250 or more
<b>Number of P/T Employees</b>	<input type="checkbox"/> None	<input type="checkbox"/> 1-4	<input type="checkbox"/> 5-9	<input type="checkbox"/> 10-19	<input type="checkbox"/> 20-49	<input type="checkbox"/> 50-99	<input type="checkbox"/> 100-249	<input type="checkbox"/> 250 or more
<b>Number of Locations</b>	<b>Home-based business?</b>		<input type="checkbox"/> Yes <input type="checkbox"/> No		<b>Do you do business internationally?</b>			<input type="checkbox"/> Yes <input type="checkbox"/> No

**NAICS Code(s)** [TO FIND YOUR NAICS CODE VISIT: [NAICS CODES](#)]

Primary:

**Business Description** (limit 250 characters, including spaces and punctuation) *[will be included in national membership directory]*

## NAWBO DEMOGRAPHICS

<b>Reason for joining (or renewing)</b>	<input type="checkbox"/> Advocacy/National Representation	<input type="checkbox"/> Business Development	<input type="checkbox"/> Chapter Programs
	<input type="checkbox"/> Networking Opportunities	<input type="checkbox"/> Visibility and Media Opportunities	<input type="checkbox"/> Other:
<b>How you learned about NAWBO</b>	<input type="checkbox"/> Internet	<input type="checkbox"/> Local newspaper/magazine	<input type="checkbox"/> National magazine
	<input type="checkbox"/> Recommended by a friend	<input type="checkbox"/> Television/Radio	<input type="checkbox"/> Returning Member

**Referred By** *(If applicable, indicate the person or organization who referred you to NAWBO)*

**Would you like to participate in chapter or national volunteer projects?**  Chapter Level  National Level

**Your top 2 primary areas of volunteer interest:**  Advocacy  Board/Committee Service  Event Planning  Membership Programs  Mentoring

## MEMBERSHIP OVERVIEW

The Board of the National Association of Women Business Owners establishes member classes. NAWBO Membership is open to individual business owners who own an equity interest and actively participate as a sole proprietor; an active partner of a partnership or active member of a limited liability company; and independent contractor; or individual owners of 5 percent or more of the stock of a corporation and who are involved in policy-making and day-to-day management of the corporation.

- Members must join both the national organization and a local chapter. NAWBO has chapters in most metropolitan areas. If there is a chapter within 45 miles of your home or business location, you must become a member of that chapter. If there is not a chapter in your area, you can join NAWBO as an At-Large member.
- A NAWBO membership is recorded in the name of the individual, not the organization.
- A new member's join date is the first day of the month NAWBO National receives payment.
- Membership dues are nonrefundable and subject to change. A member may submit a written resignation to rescind her membership, but no portion of dues will be refunded.

**AT-LARGE MEMBER (Voting)**

A business owner whose business and residence are not located within a Chapter's organization territory. A member in this classification has one (1) vote and is under the supervision of NAWBO. All voting members must belong to a chapter of NAWBO if one exists in their area.

**EMERGING BUSINESS OWNER (Non-Voting)**

For a new business owner (in business for two years or less). A non-voting category limited to two years, member receives all communications and publications, is eligible for all discounts and benefits, and is listed in the online member directory.

**ESTABLISHED BUSINESS OWNER (Voting)**

For a business owner who has been in business for more than two years. A regular voting category, member receives all communications and publications, is eligible for all discounts and benefits, and is listed in the online member directory. Chapter membership is automatic for those whose businesses are located in a chapter area. To qualify for membership, members must own a percentage of their company.

**RETIRED MEMBER (Voting)\***

Shall be an individual who was a Chapter or At-Large member of NAWBO for at least five (5) years and has sold, divested their interest or is no longer operating their business. A member in this classification has one (1) vote. This category is NOT available online.

**STUDENT MEMBER (Non-Voting)\***

An individual who is a student registered full-time at a school or university, who subscribes to the objective of NAWBO and has interest in a future in entrepreneurship. This category is NOT available online; and any application submitted to the National office without chapter approval will be denied.

**SUPPORTING MEMBER (Non-Voting)\***

An Individual who subscribes to the objectives of NAWBO and wishes to lend support to NAWBO through membership. Members in this classification shall not constitute more than 10% of the voting membership of a chapter. *Membership applications in this category must be submitted directly to the St. Louis chapter for approval.* This category is NOT available online; and any application submitted to the National office without chapter approval will be denied.

**SUSTAINING MEMBER (Voting)**

For a business owner as defined in the NAWBO Policies and Procedures and is a Chapter member or an At-Large member who wishes to support the organization in a larger monetary way and gain additional benefits. A member in this classification has one (1) vote.

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For more information about NAWBO or benefits of membership visit [www.nawbo-no.org](http://www.nawbo-no.org)

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## NAWBO – St. Louis Chapter Local Dues

Student Member - \$10

Emerging Business Owner - \$50

Established Business Owner - \$105

Retired Member - \$10

Sustaining Member - \$205

At-Large Member - \$205

Supporting Member - \$205